

# The Truth About Remanufactured Cartridges

## Debunking The Myths And False Claims About Remanufactured Toner Cartridges

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It's true that remanufactured cartridges come with a stigma attached to them, with constant speculation around their use over OEM counterparts. It's widely accepted by many that remanufactured cartridges can perform above or below expectations, depending on who they've been remanufactured by and the techniques used.

Far too often remanufactured cartridges are overlooked due to false rumours, false information spread by OEM manufacturers, and simply because our natural thought process as humans is to perceive something as inadequate in terms of quality and performance simply because it costs less.

### Remanufactured Performance

EPRO remanufactured cartridges are used by some of the largest, most successful dealerships across the globe and they have been for years without any issues whatsoever. If that doesn't tell you something, we don't know what will. Environmental Pro cartridges have also helped us to win the Remanufacturer of the Year award for two years in a row, beating off competition from around the world including from Asia, Europe and the United States.

EPRO remanufactured cartridges are guaranteed to match their OEM counterparts in page yield, colour quality, consistency and overall performance due to decades of experience in the remanufacturing industry combined with the use of the most modern remanufacturing techniques.

To give you peace of mind, a reputable dealer like ourselves will always provide partners with the opportunity to run trials with samples of EPRO products to ensure that your expectations are met. All EPRO products also come with a warranty and a guarantee of your money back if our products aren't satisfactory in any way, shape or form.



### Remanufactured Reliability

Can remanufactured products be placed in the same league as OEM cartridges when it comes to reliability? Most certainly, as long as the remanufactured product comes from a reliable source. While the reliability of a remanufactured cartridge cannot be matched EXACTLY with the OEM, they can come very close - and considering the price difference, small percentages are negligible;

The failure rate of an OEM cartridge is less than 0.5%, equating to 2 in every 400 cartridges likely to fail or malfunction. Comparing this with a high quality remanufactured cartridge, whose failure rate lies at around 1%, equating to 4 in every 400 cartridges. You'll often hear OEM brands stating that remanufactured cartridges have twice the failure rate of their own, which of course is true - but looking at the figures, is a 1% failure rate an issue when you're saving between 30-50%?

### Invalidating Warranties

Contrary to popular belief, using a remanufactured toner cartridge will NOT invalidate your printer's warranty. This is potentially one of the biggest myths and common misconceptions about remanufactured toner cartridges. These claims are often made by OEM manufacturers to deter customers from using more affordable remanufactured alternatives to their consumables.

### Damaging Printers

EPRO remanufactured cartridges are individually inspected throughout all stages of our recycling and remanufacturing processes, removing any cartridges that show signs of being compromised - including damage to the cartridge shell, cracks and leaks. Any damaged parts are replaced with high quality new parts, severely reducing the likelihood of EPRO cartridges from causing any harm to your machines. Only poorly remanufactured cartridges are likely to cause damage.

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